



## **D** Datamatics Webinars

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**360View** events bring together up to **3 non-competitive** vendors in a regulary scheduled web talk show lasting **60 minutes** with a **lead guarantee based on actual attendance**. These events give end users a chance to efficiently learn about companies, their solutions, spokespeople and clients along with insight and analysis from a leading independent industry analyst.

**Each vendor is the focus of a 20 minute video interview style segment** where the analyst facilitates a sponsor presentation, customer journey, product demo, whiteboard or other format. The segment itself is professionally edited and suitable for use as a standalone asset well after the event ends. While aggregating vendors appropriately to attract the best and most interested audiences, **we present each vendor as a differentiated and uniquely valuable solution within each episode**.

**360View** events include a variety of lead generation, content creation, and audience engagement opportunities to highlight your company and provide your sales teams with a strong basis for follow-up after the event ends.

- **Audience** - IT professionals only, 100% North American based (live attendance expected to be at 40%). Any overage is provided at no additional cost. Opt-in leads are delivered as .csv.
- **Speaking Position** - A 20 minute analyst-led, video interview. Pre-recorded and professionally edited to deliver the optimal audience viewing experience. Includes unlimited redistribution rights upon event conclusion.
- **Audience 2-Way Engagement** - Your staff can answer questions and engage with the audience directly via live sponsor chat rooms open for the duration of the event with both group chat and 1:1 private chat.
- **Branding** - You'll see your logo displayed throughout the event site, promotions, etc.
- **Content Redistribution** - You'll retain unlimited redistribution rights to the fully edited video clip once the event concludes.
- **Content Syndication** - Promote your webinars and reach an even larger audience through Datamatics' cost per lead programs.