



Finance & Accounting Outsourcing Solutions for Real Estate Firms

Machine Learning & AI-Driven Finance & Accounting

UNDER THE REAL ESTATE UMBRELLA

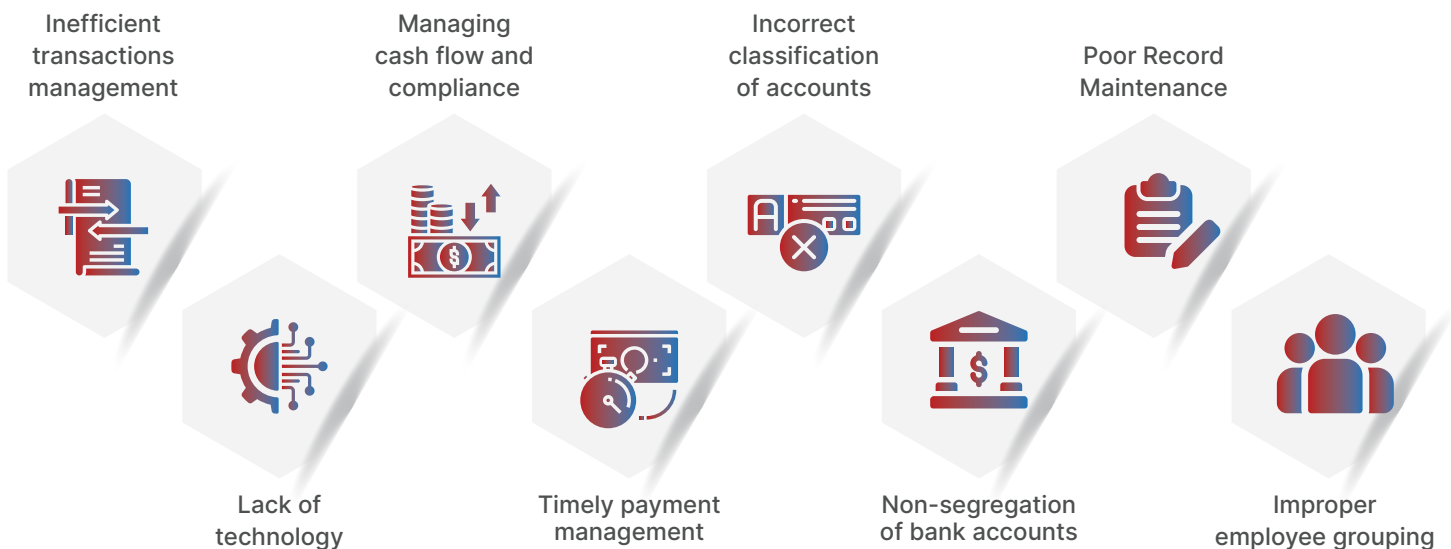
The real estate industry houses a diverse group of organizations working under one umbrella. The complexity can make it difficult for agencies to distinguish themselves, even when looking for a finance & accounting outsourcing partner. At Datamatics Business Solutions Ltd. (DBSL), we understand the conundrum. We have a tailored suite of services for different real estate agencies under one hub.

Whether you are focused on management of commercial and residential real estate for clients, accounting for a housing association, construction management, or a real estate investment trust, we understand your business requirement and deliver results seamlessly.

THE FINANCE & ACCOUNTING CHALLENGES FOR REAL ESTATE INDUSTRY

Managing various properties itself is often a daunting challenge. Add managing bills, cash flow, invoices, and the multitude of back-office processes required, properly handling the paperwork is overwhelming. Each of those issues multiplies with the number of properties you manage.

Over the years, some of the major challenges faced by real estate industry have been



These issues create a huge risk for the finance & accounting functions at most real estate agencies. We have positioned ourselves to tackle these concerns while striking a balance between precision, pace, price, & processes.

WHY DATAMATICS BUSINESS SOLUTION LTD.?

At Datamatics Business Solutions Ltd. (DBSL), human-machine collaboration is of paramount importance. We are poised to work with diverse businesses leveraging best-in-class technologies including Robotics, Artificial Intelligence, Machine Learning, Cognitive Computing, and Cloud to power our exception pool of resources for seamless delivery.

In the real estate arena, we have a proven history of

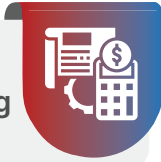
- ▶ Working with some of the top firms in the real estate industry
- ▶ Delivering focused accounting services to help firms achieve their business objectives
- ▶ Incorporating proficient accountants with expertise in real estate accounting into every project
- ▶ Automating data entry through machine learning and AI to provide high-quality services
- ▶ Effectively tracking and management of income and expenses
- ▶ Providing accurate and timely financial statements
- ▶ Gaining complete visibility into important reports like cash flow statements and profit and loss

OUR SERVICES

Book Keeping



Accounting



Tax Preparation



Payroll Processing



SOFTWARE TOOLS AND PROFICIENCY

Beaver

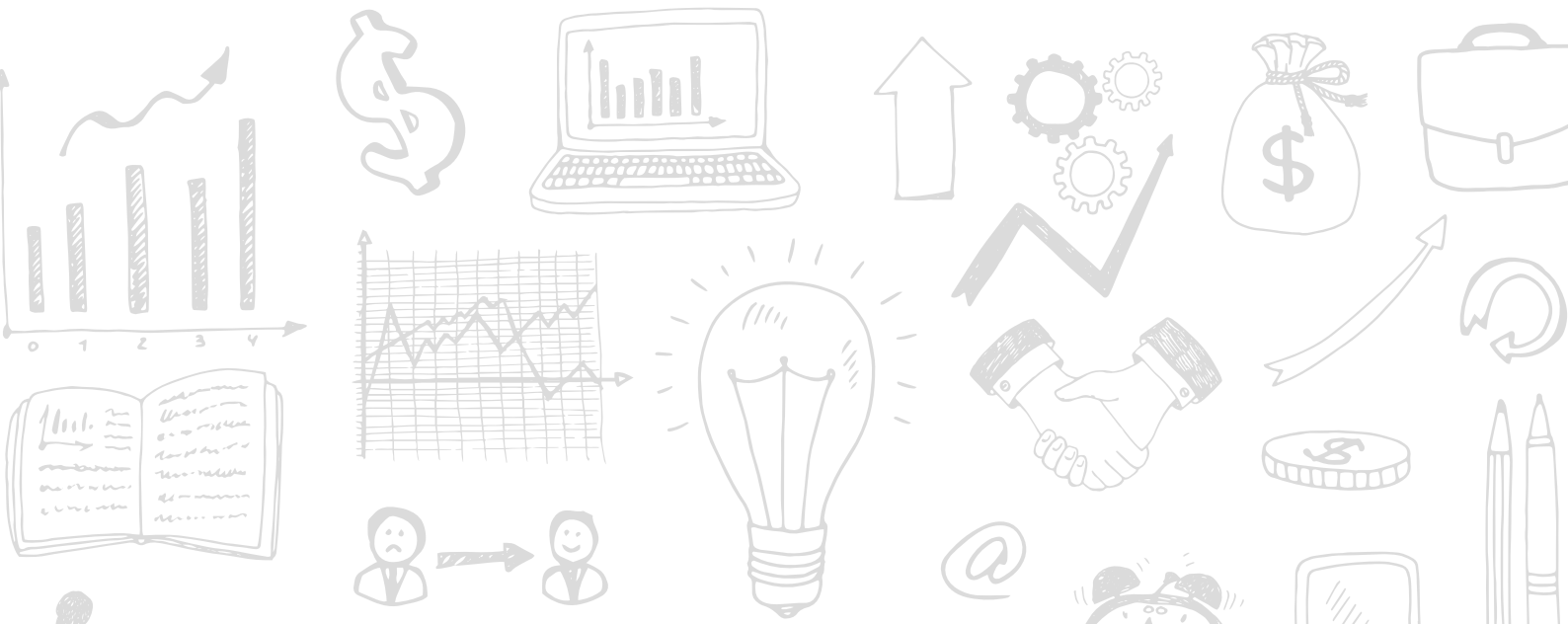
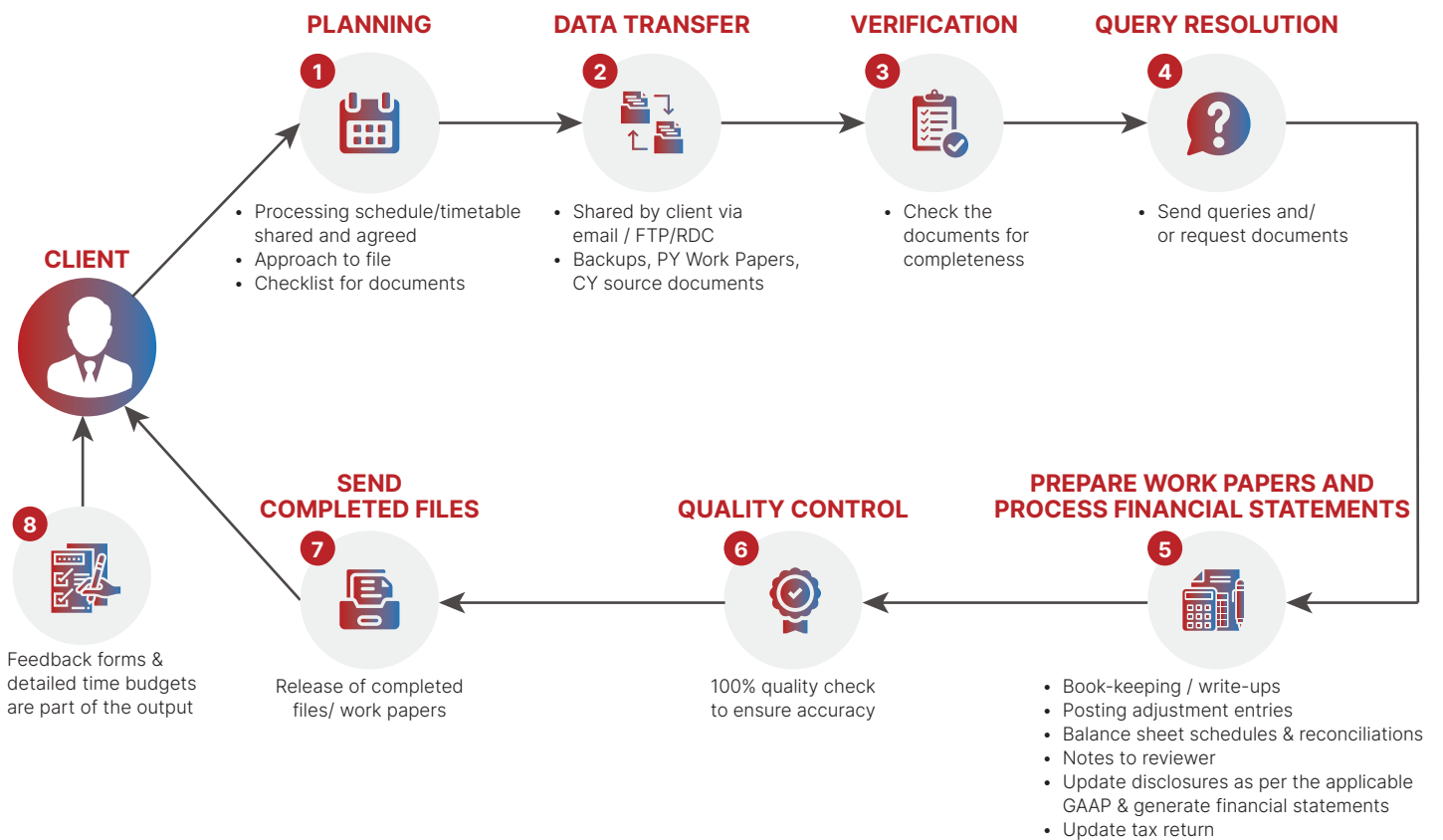
intuit quickbooks

YARDI

REALEEDGE
OUTSOURCED ACCOUNTING SERVICES

mri
REAL ESTATE SOFTWARE

OPERATIONAL WORKFLOW



CASE STUDY – REAL ESTATE

ABOUT THE CLIENT

Our client is a major real estate development firm based on the US East Coast. They have over 60-years of expertise in building more than 25 million square feet of commercial, residential, industrial, and retail space.

BUSINESS CHALLENGES

Attempting to manage properties synchronously, the client faced severe challenges in keeping its financial function in synch with the business goals.

Challenges We Identified

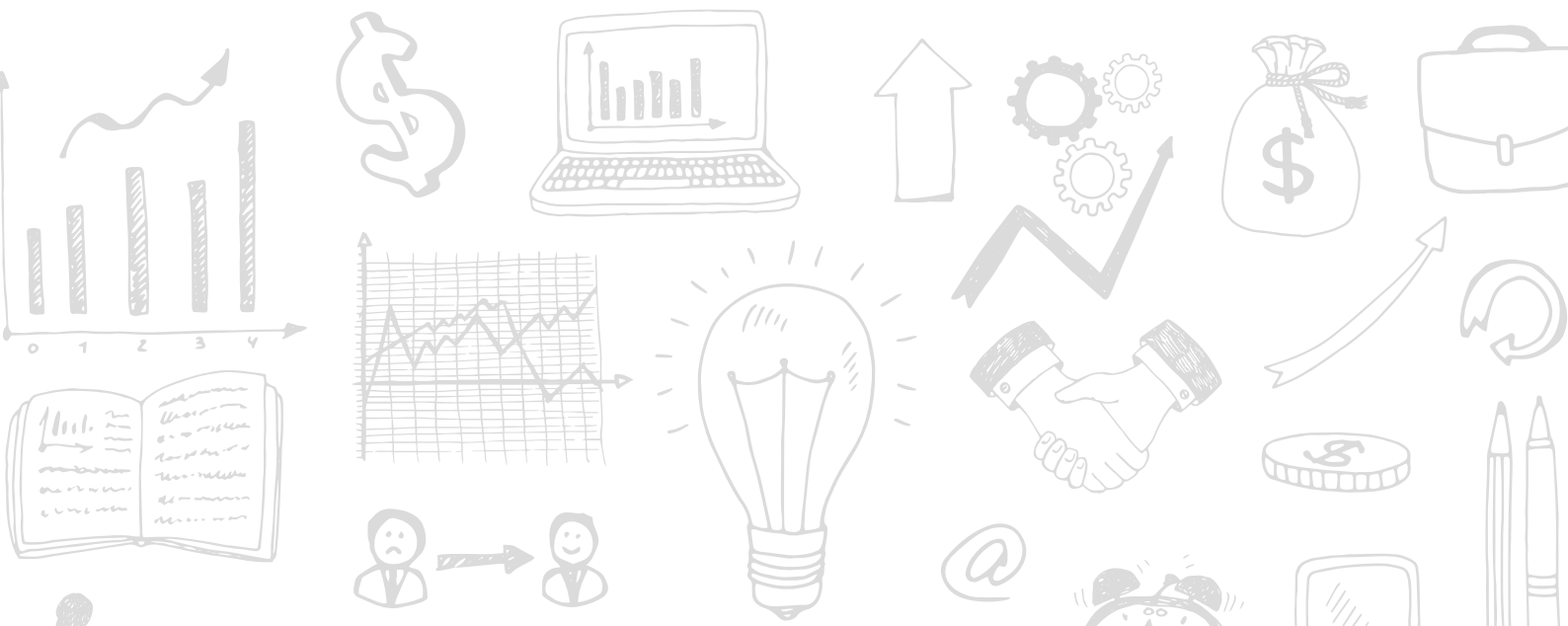
- Negative balances on the balance sheet
- Massive backlog of vendor invoices
- Unreconciled payables and receivables
- Mismatch in loan balances
- Issues with bank reconciliation
- Incorrect classification of accounts

THE SOLUTION OFFERED

Upon identifying the challenges, our experts tailored a solution to best address all the major real estate challenges.

The Solution Addressed

- Identification of negative balances, ensuring balance sheets accuracy
- Reconciliation of all accounts
- Matched Loan balances
- Classifying the accounts appropriately
- Ensured scalability during peak season
- Streamlined month-end/ quarter-end/ year-end management and investor reporting
- Preparation of operating and financial dashboards, simple valuation services, and financial analysis



COMBINING EXPERIENCE, SCALE AND TECHNOLOGY

Datamatics has been examined and audited specifically for all its service lines in accordance with the GAP Analysis and DPIA, to confirm that the controls are suitably designed to meet the requirements of GDPR. Datamatics has also achieved SOC 1 Type I (Financial Accounting, Tax and Payroll Services) – Attestation Standards SSAE 18.



Websense DLP (Data Loss Prevention) – to prevent potential data leakage intentionally or unintentionally and to monitor, block data flowing through various channels like Email, Web, LAN etc.



Websense Proxy – for controlling internet access



Disk Encryption Software – McAfee file folder encryption to encrypt every bit of data that goes on a disk or disk volume and to protect information by converting it into unreadable code that cannot be deciphered easily by unauthorised people.



Secure File Transfer Protocol (SFTP) – to transfer files to remote system in a secure way and to control data in transit.



Two Factor Authentication on SFTP by enabling One-Time Password (OTP) functionality

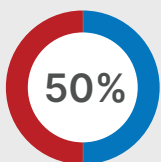


Isolation of Network Zones for the processes falling under GDPR.

OUR PROMISE

MORE PROFITS

A mark-up can be made so compliance generates a good profit without taking up your resources.



Potential increase in net profit per job

ZERO OVERHEAD COSTS

No long term sick leave, paid leaves, holidays, paternity/maternity breaks, training cost, pensions, and payroll taxes.



Potential savings on in-house overheads

BOOST EFFICIENCY

Improve service delivery capability, move in-house staff to jobs with higher a higher charge out rate.



To turnaround accounting jobs

SAVE TIME

Save time on training staff and delivering compliance jobs. Lengthen the business day by 4.5 hours by taking advantage of the time difference between India and the UK.



Access to jobs, scheduling and tracking

FLEXIBLE RESOURCES

Cope with peaks and troughs. Easily scale your teams at the same rate are your business needs it to, with no lag or investment risk.



Zero worries about losing staff

ACHIEVE WORK LIFE BALANCE

Ease the burden on your staff and help them enjoy a better work-life balance by outsourcing



Zero worries about losing staff



WHAT OUR CLIENTS HAVE TO SAY

"Why we chose Datamatics..."

"We chose Datamatics after a thorough due diligence of 6 service providers across 4 cities in India... the output delivered requires minimal review and our internal staff now focuses on higher value jobs..."

Partner at a leading Chartered Accounting firm based in UK

"Ten Years and going strong..."

"Wilder Coe is now entering into the seventh year of its relationship with Datamatics. The team at Datamatics has shown a very strong work ethic and close attention to detail. This, coupled with their flexible client centric approach, has encouraged us to confidently pass a greater volume and scope of work to them."

Partner at a leading Chartered Accounting firm based in UK

"Our Treasured Partner..."

"Partnering with Datamatics has provided an efficient, Flexible, Cost effective solution. We are impressed with the quality of Datamatics Professionals & the quality of the output received. We shall continue to look to Datamatics as a treasured partner."

Managing Partner at a leading International Accounting Alliance Network in Ireland



THE DATAMATICS ADVANTAGE

Established in 1982, Datamatics Business Solutions is a global provider of intelligent Business Process Management (iBPM) services including Finance and Accounting Outsourcing services. Datamatics is a 38+ year old organisation, headquartered in Mumbai (India) and is an IEC 27001:2013 for Information Security and ISO 9001:2015 for Quality Management System certified company.

Datamatics is a customer centric organisation and as a dedicated supplier of back-office outsourcing services, is currently helping 100+ Accounting firms (including 10 of the Top 50 UK & Irish Accounting firms), Corporates, SMEs and some of the Fortune 500 companies across the globe, to become more profitable.

- ▶ Global CPA support firm offering end-to-end services
- ▶ Deep expertise in UK, Ireland, Canada and US accounting & tax
- ▶ Special expertise in managing peak season volumes
- ▶ Unique commercial models
- ▶ Full GDPR & SOC compliance
- ▶ Robust SLAs for service assurance
- ▶ 100% client retention

AWARDS & CERTIFICATION



Datamatics Business Solutions Ltd. (DBSL), is a leader in providing business process transformation and outsourcing solutions to Fortune clients and global enterprises across industries. For more information on Finance & Accounting Solutions, write to us at marketing@datamaticsbpm.com.

APAC:
+91 22 6771 2001

US:
+1 571 281 0707

EU:
+44 2030 265 330

WEBSITE:
www.datamaticsbpm.com

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